

D.C. Economic Indicators

January 2007 Volume 7, Number 4

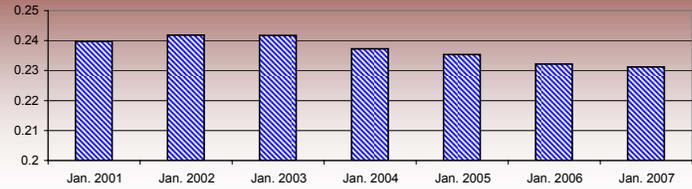
Government of the District of Columbia ★ ★ ★
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Labor & Industry

➔ Jobs in D.C. for January 2007 up 8,500 (1.3%) from January 2006

➔ District resident employment for January 2007, up 3,800 (1.3%) from Jan. 2006

D.C. Wage and Salary Employment as a Share of the Metro Area Wage and Salary Employment



Labor Market ('000s): January 2007^a

| | District of Columbia | | | Metropolitan area | | |
|----------------------------------|----------------------|------------------|---------------|---------------------|------------------|---------------|
| | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) |
| Employed residents | 296.1 | 3.8 | 1.3 | 2888.1 ^c | 76.6 | 2.7 |
| Labor force | 315.9 | 5.8 | 1.9 | 2973.7 ^c | 78.0 | 2.7 |
| Total wage and salary employment | 683.9 | 8.5 | 1.3 | 2,958.3 | 49.8 | 1.7 |
| Federal government | 192.4 | -0.9 | -0.5 | 341.2 | -0.4 | -0.1 |
| Local government | 38.1 | -0.4 | -1.0 | 302.2 | 11.0 | 3.8 |
| Leisure & hospitality | 52.1 | 0.4 | 0.8 | 240.6 | 5.8 | 2.5 |
| Trade | 23.0 | 0.3 | 1.3 | 339.5 | -0.4 | -0.1 |
| Education and Health | 93.6 | 1.0 | 1.1 | 321.4 | 9.9 | 3.2 |
| Prof., bus., and other services | 213.6 | 7.6 | 3.7 | 842.3 | 24.6 | 3.0 |
| Other private | 71.1 | 0.5 | 0.7 | 571.1 | -0.7 | -0.1 |
| Unemployed | 19.7 | 2.0 | 11.2 | 85.6 ^c | 1.4 | 1.6 |
| New unempl. claims ^b | 1.4 | 0.0 | 2.2 | | | |

Detailed Employment ('000s): January 2007

| | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) | % of total |
|--------------------------|--------------|------------------|---------------|--------------|
| Manufacturing | 1.6 | -0.2 | -11.1 | 0.2 |
| Construction | 12.4 | 0.5 | 4.2 | 1.8 |
| Wholesale trade | 4.8 | 0.1 | 2.1 | 0.7 |
| Retail trade | 18.2 | 0.2 | 1.1 | 2.7 |
| Utilities & transport. | 5.2 | -0.2 | -3.7 | 0.8 |
| Publishing & other info. | 22.5 | 0.5 | 2.3 | 3.3 |
| Finance & insurance | 18.3 | -0.2 | -1.1 | 2.7 |
| Real estate | 11.1 | -0.4 | -3.5 | 1.6 |
| Legal services | 35.8 | 1.3 | 3.8 | 5.2 |
| Other profess. serv. | 66.7 | 0.8 | 1.2 | 9.8 |
| Empl. Serv. (incl. temp) | 11.6 | 0.5 | 4.5 | 1.7 |
| Mgmt. & oth. bus serv. | 39.8 | 3.9 | 10.9 | 5.8 |
| Education | 41.9 | 0.0 | 0.0 | 6.1 |
| Health care | 51.7 | 1.0 | 2.0 | 7.6 |
| Organizations | 52.7 | 1.0 | 1.9 | 7.7 |
| Accommodations | 15.0 | 0.0 | 0.0 | 2.2 |
| Food service | 31.5 | 0.2 | 0.6 | 4.6 |
| Amuse. & recreation | 5.6 | 0.2 | 3.7 | 0.8 |
| Other services | 7.0 | 0.1 | 1.4 | 1.0 |
| Subtotal, private | 453.4 | 9.8 | 2.2 | 66.3 |
| Federal government | 192.4 | -0.9 | -0.5 | 28.1 |
| Local government | 38.1 | -0.4 | -1.0 | 5.6 |
| Total | 683.9 | 8.5 | 1.3 | 100.0 |

Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)

^a Preliminary, not seasonally adjusted ^b State claims ^c December 2006

D.C. Hotel Industry^c

| Dec. 2006 | Amt. | 1 yr. ch. |
|----------------------|----------|-----------|
| Occupancy Rate | 49.7% | -6.3 |
| Avg. Daily Room Rate | \$168.31 | \$3.39 |
| # Available Rooms | 26,635 | 349 |
| Room Sales (\$M) | \$69.1 | -\$6.1 |

Airport Passengers^d

| Dec. 2006 | Amt. ('000) | 1 yr. % ch. |
|-----------|-------------|------------------|
| DCA | 1,436.0 | 0.7 |
| IAD | 2,025.7 | -0.01 |
| BWI | 1,621.2 | 2.6 |
| Total | 5,082.9 | 1.0 ^e |

^c Source: Smith Travel Research ^d Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^e Weighted average

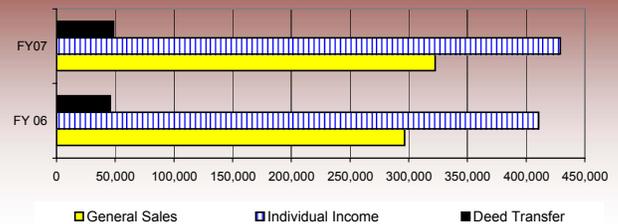
Source: BLS. Details may not add to total due to rounding.

Cash Collections

➔ FY 2007 (Oct. - Jan.) Individual Income tax collections up 4.5% from 1 year ago

➔ FY 2007 (Oct. - Jan.) General Sales tax collections up 8.8% from 1 year ago

FY 2007 Year-to-Date (Oct.-Jan.) Cash Collections Compared With Same Period of Previous Year



General Fund: FY 2007 Year-to-Date Cash Collections (\$000)^{a,b}

| | FY'06 | FY'07 | % Chg. FY06-07 | Addenda: | FY'06 | FY'07 | % Chg. FY06-07 |
|---------------------------------------|-----------|-----------|----------------|--|---------|---------|----------------|
| Real Property ^c | **** | **** | **** | Ind. Inc. tax withholding for D.C. residents | 334,021 | 329,561 | -1.3% |
| General Sales | 296,340 | 322,516 | 8.8% | Convention Ctr. Transfer ^b | 27,178 | 26,336 | -3.1% |
| Individual Income | 410,662 | 429,188 | 4.5% | | | | |
| Business Income | 83,591 | 104,009 | 24.4% | | | | |
| Deed Transfer | 45,867 | 48,450 | 5.6% | | | | |
| Total Other Tax Collections | 192,812 | 203,903 | 5.8% | | | | |
| Total Collections (before earmarking) | 1,038,893 | 1,121,344 | 7.9% | | | | |
| Earmarked Collections | 53,928 | 45,389 | -15.8% | | | | |
| Total Collections (after earmarking) | 984,965 | 1,075,955 | 9.2% | | | | |

^a Collection amounts shown are before earmarks (TIF, Convention Ctr, Ballpark Fund, DDOT (parking tax and public space rental), School Modernization, Comprehensive Housing Strategy Fund, Neighborhood Investment Fund and the Housing Production Trust Fund.)

^b Portion of sales tax on hotels and restaurants

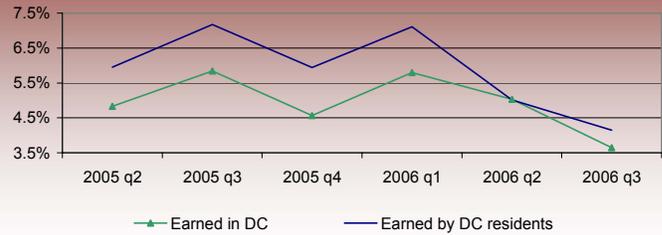
^c Not meaningful due to payment timing or processing factors.

All data subject to revision. † Indicates data revised by stated source since previous D.C. Economic Indicators. See past editions at cfo.dc.gov

People & Economy

- ➔ D.C. unemployment rate for Dec.: 6.3%, up 0.3% from last month & 0.4% higher than 1 year ago
- ➔ Estimated D.C. population for 2006: 581,530, down 0.1% from 2005 and up 1.8% from 2000

Wages and Salary:
Earned in the District and Earned by D.C. Residents
(% Change from Same Period of Previous Year)



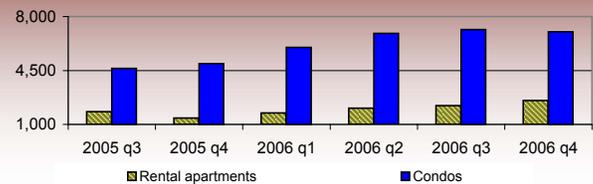
| U.S. GDP | | | CPI | | | D.C. Population | | | | | | | | | | | | | | |
|--|------------------------|------------------|---------------------------------------|-----|-----------------------|---|-----|-----------|---------------------|---------------|---------|------------------------|--|--|-------|--|--|-------|--|--|
| % change for yr. ending | | | % change for yr. ending | | | | | | | | | | | | | | | | | |
| Source: BEA | | | Source: BLS | | | Source: Census | | | | | | | | | | | | | | |
| Nominal | 4 th Q 2006 | 5.7 [†] | 3 rd Q 2006 | 6.0 | U.S. | Jan. 2007 | 2.1 | Nov. 2006 | 2.0 | Estimate for: | Level | % chg. | | | | | | | | |
| Real | | 3.1 [†] | | 3.0 | D.C./Balt. metro area | | 2.9 | | 3.1 | 2000 | 571,042 | | | | | | | | | |
| Personal Income^a | | | Unemployment Rate^c | | | Distribution of Households by Income | | | | | | | | | | | | | | |
| % change for yr. ending | | | Source: BLS | | | Source: American Community Survey (2004,2005) | | | | | | | | | | | | | | |
| Source: BEA | | | Source: BLS | | | Source: American Community Survey (2004,2005) | | | | | | | | | | | | | | |
| 3 rd Q 2006 | | | 2 nd Q 2006 | | | Dec. 2006 | | | Nov. 2006 | | | 2000 | | | 2005 | | | | | |
| Total Personal Income | | | U.S. | | | U.S. | | | U.S. | | | Less than \$25,000 | | | 29.0% | | | 28.4% | | |
| U.S. | | | U.S. | | | D.C. | | | D.C. | | | \$25,000 to \$49,999 | | | 26.0% | | | 23.9% | | |
| 6.7 | | | 6.3 | | | 6.3 | | | 6.0 | | | \$50,000 to \$99,999 | | | 26.5% | | | 26.2% | | |
| D.C. | | | D.C. | | | D.C. | | | D.C. | | | \$100,000 to \$149,999 | | | 8.7% | | | 9.8% | | |
| 4.9 | | | 5.6 | | | 4.9 | | | 5.6 | | | \$150,000 and Over | | | 9.7% | | | 11.8% | | |
| Wage & Salary Portion of Personal Income | | | Interest Rates | | | National Average | | | National Average | | | | | | | | | | | |
| U.S. | | | U.S. | | | U.S. | | | U.S. | | | | | | | | | | | |
| 5.9 | | | 6.8 | | | 5.1 | | | 4.9 | | | | | | | | | | | |
| Earned in D.C. | | | Earned in D.C. | | | Conv. Home Mortgage | | | Conv. Home Mortgage | | | | | | | | | | | |
| 3.6 | | | 5.0 | | | 6.2 | | | 6.1 | | | | | | | | | | | |
| Earned by D.C. residents ^b | | | Earned by D.C. residents ^b | | | | | | | | | | | | | | | | | |
| 4.2 | | | 5.0 | | | | | | | | | | | | | | | | | |

^a Nominal ^b Estimated ^c Seasonally adjusted
† Indicates data revised by stated source since previous D.C. Economic Indicators.

Housing & Office Space

- ➔ 11,226 new condos likely within next 36 months, down 0.8% from 1 year ago
- ➔ 4,928 new class A apts. likely within next 36 months, up 49.5% from 1 year ago

District Class A Rental Apartments and Condos Under Construction (six-month moving average)



| Housing Sales | | | D.C. Housing Permits Issued | | | D.C. Commercial Office Space | | |
|---------------------------|--|--|---|--|--|-------------------------------|--|--|
| Source: MRIS ^a | | | Source: U.S. Census Bureau | | | Source: Delta Associates | | |
| 4 Qs ending | | | 4 Qs ending | | | 4 th Q 2006 | | |
| 1 yr. % ch. | | | 1 yr. ch. | | | 1 qtr. ch. | | |
| Completed contracts | | | Total housing units | | | Vacancy Rate (%) | | |
| 4 th Q 2006 | | | 4 th Q 2006 | | | 4 th Q 2006 | | |
| Single family | | | Single family | | | Excl. sublet space | | |
| 4,185 | | | 126 | | | 6.2 | | |
| Condo/Co-op | | | Multifamily (units) | | | Incl. sublet space | | |
| 3,926 | | | 1,979 | | | 6.9 | | |
| Prices (\$000) | | | Class A Apt.^d and Condominium Units | | | Inventory Status ^e | | |
| 4 th Q 2006 | | | Source: Delta Associates | | | 4 th Q 2006 | | |
| 1 yr. % ch. | | | 4 th Q 2006 | | | 1 yr. ch. | | |
| Single family | | | Units under construction | | | Total inventory | | |
| Median ^b | | | Rental apartments | | | 119.3 | | |
| \$499.0 | | | 2,768 | | | 111.9 | | |
| Average ^c | | | Condominiums | | | Occupied space ^g | | |
| \$647.6 | | | 6,815 | | | 111.0 | | |
| Condo/Co-op | | | Other units likely within 36 months | | | Vacant | | |
| Median ^b | | | Rental apartments | | | 8.3 | | |
| \$354.1 | | | 2,160 | | | Under construction | | |
| Average ^c | | | Condominiums | | | or renovation | | |
| \$407.5 | | | 4,411 | | | 4.6 | | |

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors ^b Median for Dec. ^c 4th quarter average
^d Investment grade units, as defined by Delta ^e In million square feet ^f Calculated from vac. rate excl. sublet
^g Calculated from vac. rate incl. sublet